

the
DIFFERENCE

NEWMAR CORPORATION

VENTANA
LE



50
YEARS
SINCE 1968
NEWMAR

OUR PEOPLE
DON'T JUST
TAKE THEIR
WORK
SERIOUSLY,
THEY TAKE IT
PERSONALLY

PRESIDENT'S LETTER

our future starts
WITH YOU

Having just celebrated 50 years in the RV industry, we couldn't be more excited about our next half-century. Not only will we continue our tradition of building coaches by hand, one at a time, we will remain steadfast in our commitment to quality, innovation, and treating our dealers and their customers like family.

At Newmar, we believe the memories that you make and the adventures that you take in your coach are what define our legacy as a company. That's why we don't just take the responsibility of crafting your Newmar seriously, we take it personally. Because we know that trust isn't won, it's earned, every single day.

From the revolutionary New Aire, the first motorhome to offer true residential luxury in a 33-foot package, to the redesigned Bay Star and Essex models, every Newmar is designed and engineered to help you live the RV lifestyle to the absolute fullest.

We invite you to experience the Newmar difference for yourself by visiting us here in Nappanee, or by exploring one of the 66 Newmar dealers in both the U.S. and Canada. Either way, our shared goal is to not just meet, but exceed your highest of expectations by delivering you with a customer experience that is second to none from day one.



A handwritten signature in black ink that reads "Matt Miller". The signature is written in a cursive, flowing style.

MATT MILLER
Newmar President
Lifelong Motor Coach Enthusiast

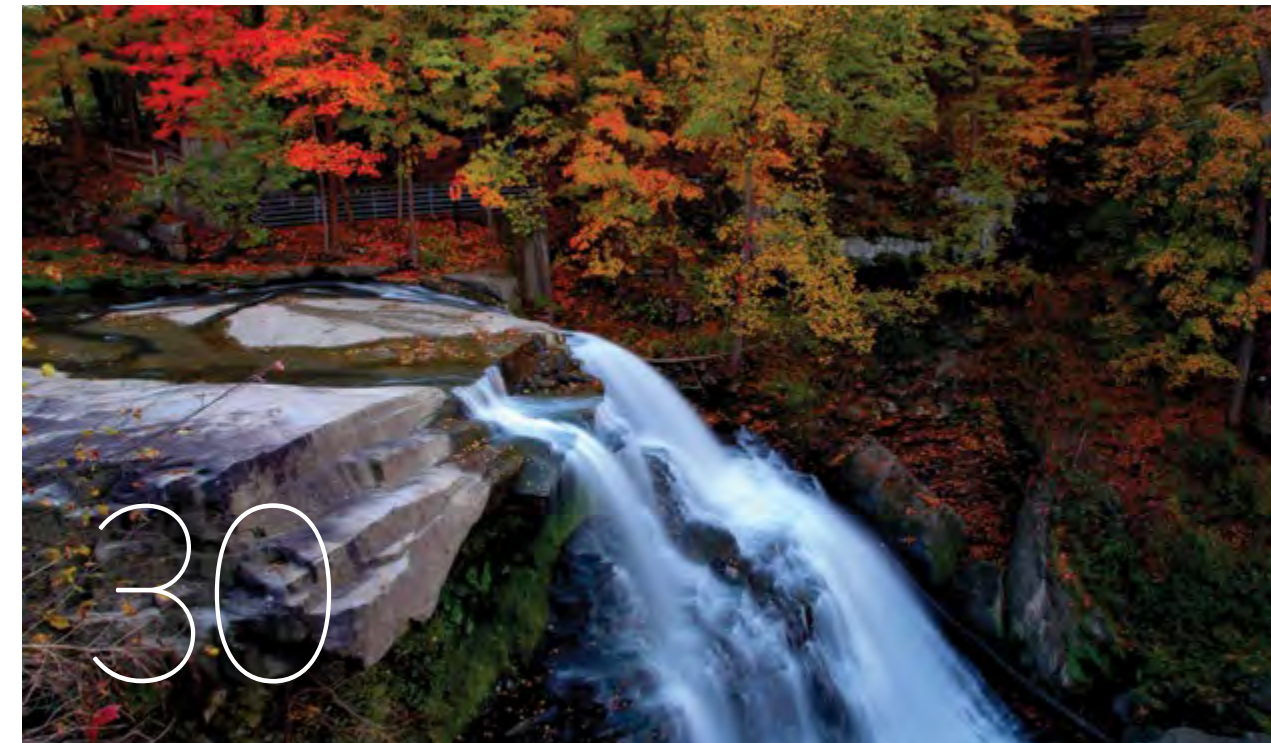


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THE NEWMAR EXPERIENCE

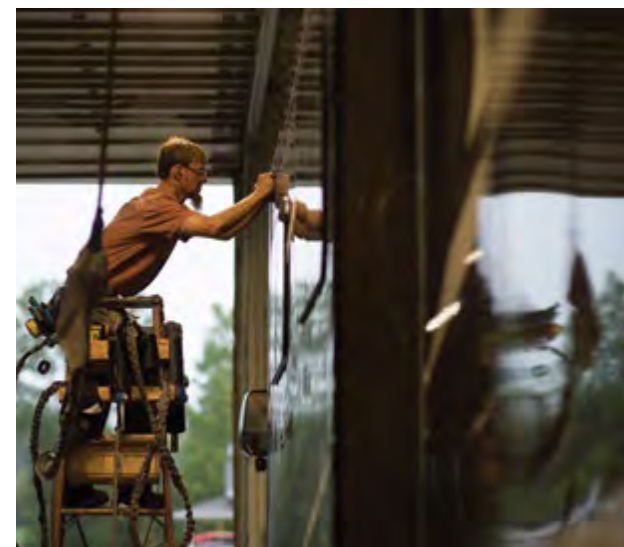
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Cover photo submitted by Graham McHutchon.

WEBSITE newmarcorp.com

PHONE 1-800-731-8300

Our mission is to honor God in all business activities; to deliver our customers with the best in product and service; to be a conscientious and fair employer; to provide a fair profit through a healthy partnership with our dealers. As a company, we guide our everyday actions using the Christian principles of: Courtesy, Fairness, Honesty, Integrity, Morality, Reasonableness, and Reliability.

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A HALF-CENTURY BUILT ONE AT A TIME

CELEBRATING 50 YEARS

At Newmar, 50 years of building high-quality recreational vehicles has taught us a lot, including the fact that people will always build the best product. That's why we take the time to handcraft each of our coaches one by one, just like we've done since 1968. It's lessons like these that will continue to shape our next half-century, one we will realize with help from each of our carefully selected dealers, highly skilled employees, and incredibly loyal customers.

In 1968, Marvin Miller and Marvin Newcomer, who had worked for Mr. Miller as a sales manager, left their jobs at an established RV manufacturer to found Newmar Corporation in the small woodworking town of Nappanee, Indiana.

"Having lived in Nappanee all my life, I knew it was home to many skilled and dedicated men and women. Fortunately for me, many of them ended up becoming Newmar employees."

– Marvin Miller, Co-Founder

Their shared goal was to build and sell the best-quality recreational vehicles the world had ever seen, a mission that began with the 1971 Kountry Aire fifth-wheel travel trailer.

"We never designed RVs according to what we thought was best. We built the RVs our dealers asked for, based on what our shared customers were asking for from them."

– Marvin Miller, Co-Founder

The introduction of the Kountry Aire made Newmar one of the first and largest fifth-wheel builders in the RV industry. Newmar continued to grow throughout the 1970s, and in



1984 the company was bought by Mahlon Miller, who gave up his position as President of Holiday Rambler to purchase a 51% ownership stake in Newmar Corporation.

"I had other offers as I was looking to retire, but I would only sell to someone who I knew would keep

Newmar in Nappanee. Mahlon was that person."

– Marvin Miller, Co-Founder

During the 1980s, Newmar entered the Class A segment for the purpose of crafting premium-quality motor coaches in small numbers.

"When I first proposed the idea of building Class A motor coaches, not everyone was on board. But once each person within the company was able to see what kind of coach we were capable of building, we all knew it was a golden opportunity for us to set a new standard in the Class A segment."

– Mahlon Miller, Owner

In 1990, the company introduced two iconic coaches that still exist today – Dutch Star and Mountain Aire.

“Both models flourished because they each filled a gap that existed in the marketplace, which is why the pair is loved by RVers to this day.”

– Mahlon Miller, Owner

At the same time, Newmar began to pioneer features and technology that would change the industry, including the first power and flush-floor slideouts ever featured in a Class A motor coach.

“I had several people say, ‘You can’t put a slideout in a motorhome. It’s impossible.’ So I hooked up one of our fifth-wheel trailers fit with a slideout and had a driver take myself and a pair of engineers over some of the roughest roads in Nappanee. Through it all, that slideout stayed as quiet as can be, to the point where one of the engineers proclaimed, ‘Well, maybe we can put a slideout in a motorhome!’”

– Mahlon Miller, Owner

“STICK-ON DECALS AND GRAPHICS DIDN’T REFLECT OUR COMMITMENT TO SUPERIOR QUALITY, WHICH IS WHY WE CHOSE TO APPLY FULL-PAINT FINISHES ON EVERYTHING WE BUILT FROM THEN ON.”

MAHLON MILLER, OWNER

For three years, Newmar was the only Class A manufacturer offering motor coaches with slideouts.

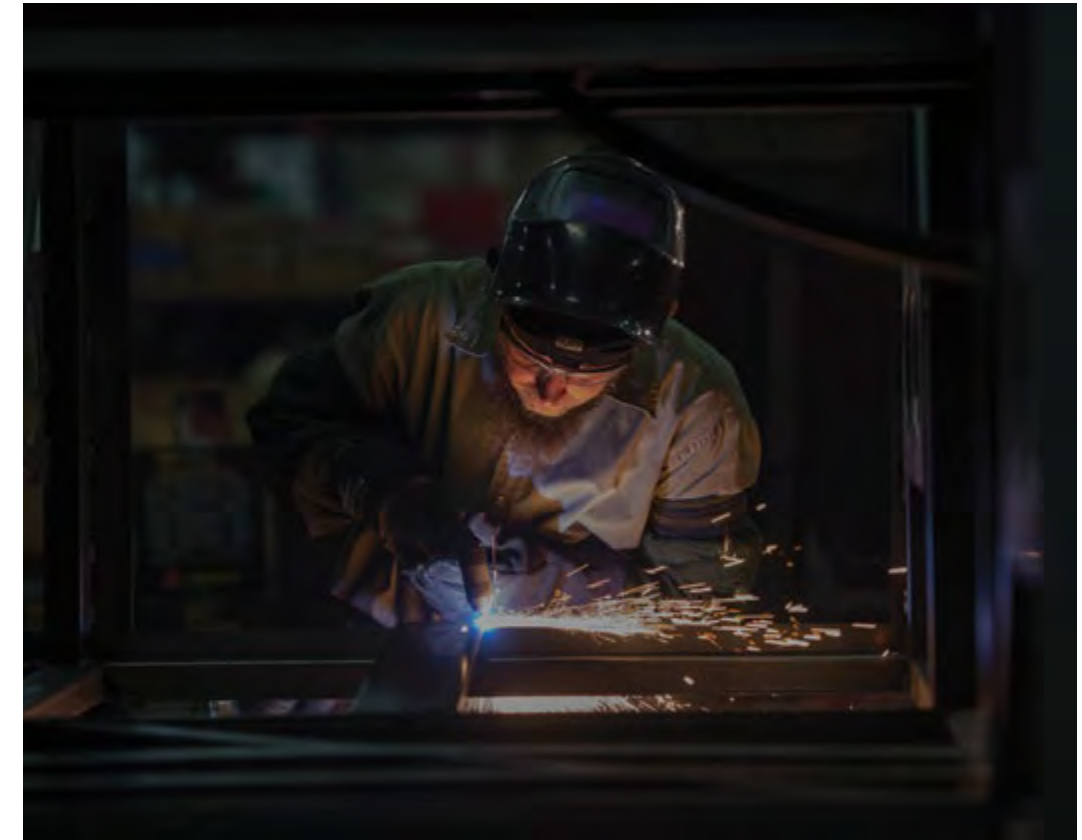
“Our competitors tried to sell against our slideouts for a while, but they eventually joined us in offering their own. Being the first put us ahead, and in the RV industry, if you don’t stay on the front-edge, you don’t last.”

– Mahlon Miller, Owner

In 1991, Mahlon Miller purchased the remaining 49% of Newmar Corporation. Just

four years later, a new 116,000-square-foot manufacturing facility was erected in Nappanee, helping to further centralize the production process.

During the late 1990s, Newmar became the first manufacturer to offer full-body paint on both its towable and motorized



RVs. To support this practice and ensure superior quality, a 45,000-square-foot paint facility was created.

And in 2004, Newmar added one of the industry’s first and only air-conditioned production environments in the form of a 150,000-square-foot chassis prep and welding facility, in an effort to optimize the work environment for the company’s production employees.

In 2006, Mahlon Miller’s son Matt was named President of Newmar Corporation. When the economic recession hit just two years later, Matt overcame his first major challenge by insisting Newmar stay the course and maintain commitments to both its dealers and customers.

“The recession gave us as people an opportunity to reaffirm to our customers, dealers, and employees that Newmar will never waver, not only in our commitment to building high-quality products, but in our dedication to their success and well-being.”

– Matt Miller, President

In 2012, Newmar made the strategic decision to exit the fifth-wheel category that had helped shape the company decades earlier, choosing to dedicate all of its resources to assembling the world’s finest Class A motor coaches.

“The towable market had changed considerably over the previous two decades, and we felt we could no longer be competitive in that segment without compromising service and quality, so we decided to spend all of our time and energy on building the best Class A motor coaches on the market.”

– Matt Miller, President

This renewed focus has led to several innovative breakthroughs in recent years, including the Comfort Drive™ steering system, the STAR Foundation, and the world’s first wheelchair-accessible Class A motor coaches.

Today, Newmar is working toward an even brighter future thanks to an unwavering commitment to quality, service, and innovation that remains unsurpassed.



The Heart OF IT ALL

“Embrace the pace.” It’s the slogan attached to our home of Nappanee, a place where the work ethic is strong and the attitude welcoming. Recognized as the southern gateway to Northern Indiana Amish Country, Nappanee plays host to the award-winning Amish Acres Arts & Crafts Festival, along with a yearly apple festival that includes a seven-foot-wide apple pie and a parade!



NAPPANEE TRAIN STATION
*Built in 1910,
the station is now a food bank.*



HISTORICAL RESIDENCES
*The streets are lined with
early 20th century homes.*



COPPES COMMONS
*This former lumber mill
now houses local shops.*



NORTHWOOD HIGH FOOTBALL
*The 12-1 Panthers played
in the 2016 State Final.*



RISE'N ROLL BAKERY
*Home to the best donuts
you'll ever taste.*



AMISH ACRES
*Home to the area's only professional
repertory theatre company.*

NEWMAR'S

Guiding Principles

The values that our founders imparted upon us are the same values that will guide us always.

MORALITY



NAME: *Jan Hochstetler*

ROLE: *Hardwoods Finishing*

“Morality is demonstrated when you don’t waver as it relates to right and wrong, treat all those you encounter with equal respect, and act according to your values.”

FAIRNESS



NAME: *John Miller*

ROLE: *Final Finish*

“To me, fairness is making decisions based on merit, not politics. It’s not letting emotion cloud your judgement, but letting what is right and what is just guide the way forward.”

HONESTY



NAME: *Joan Holz*

ROLE: *Fiberglass*

“Honesty really is the best policy, even when it’s not the easiest. It’s something that’s more important now than ever, because trust still matters, especially in the RV business.”

INTEGRITY



NAME: *James L. Yoder*

ROLE: *Chassis Weld*

“Having true integrity requires that you honor your commitments, stand by your beliefs, and make decisions that take the well-being of your entire community into consideration.”

REASONABLENESS



NAME: Jeremy Mack

ROLE: *Final Finish*

“Reasonableness is an expectation that should always be met. It means doing the best that you possibly can, admitting when you’re wrong, and being able to forgive.”

RELIABILITY



NAME: [Signature]

ROLE: *Paint*

“This one’s easy – be there. Show up every day and give your all for those around you, and you will find that your peers will do the same for you.”



COURTESY



NAME: Ratchet Dimer

ROLE: *Paint (on the left)*

“Courtesy means treating others with respect and kindness, even when it isn’t easy. It means being thoughtful, and always willing to lend a hand.”

EXCELLENCE COMES FROM EXPERIENCE

LONGEST-TENURED NEWMAR EMPLOYEES

Our mission has been and always will be to deliver each and every one of our customers with the very best in product and service. It’s something we wouldn’t be able to accomplish without the hundreds of highly experienced employees who have been with us for an average of eight years.

NOT PICTURED:

Wayne M. Miller – 41 years | Samuel L. Miller – 41 years
Glen Borkholder – 40 years | Vernon L. Miller – 40 years

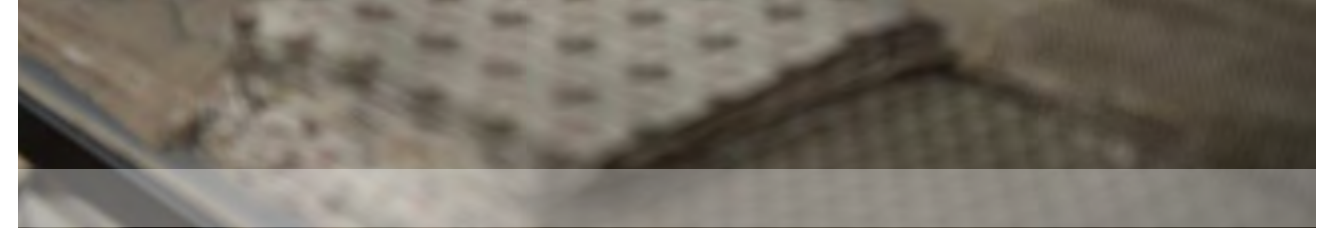


DEVON
MILLER

SERVICE TECHNICIAN 47 YEARS

Newmar customers are some of the nicest people. My best memories involve their happiness after I've completed my work. I've even been rewarded with NASCAR tickets!

Newmar owners know that our goal is to make it right, right away, and they appreciate that. My coworkers have been great, too. All of the memories we've made on the road together at shows and rallies, I wouldn't trade them for anything.



MYRNA
YODER

GROUP LEADER, SEWING DEPT. 34 YEARS

Quite simply, I will always cherish the people I've worked with here. Newmar truly cares about its employees. We all look out for each other.

When I first joined the company, I was lucky to learn from some wonderful teachers. As a Group Leader, I'm able to give back by helping to train and develop each seamstress, which I enjoy very much.



D A V E
GARL

ACCOUNT MANAGER 43 YEARS

I've lived in Nappanee all of my life, and I began on the production line right out of high school, back when there were about 50 of us.

Newmar has remained a family-owned and operated company, and has always stayed true to its customers and employees. Through the ups and downs, we band together, and never waver in our commitment to our dealers and customers, which is something I couldn't be more proud of.



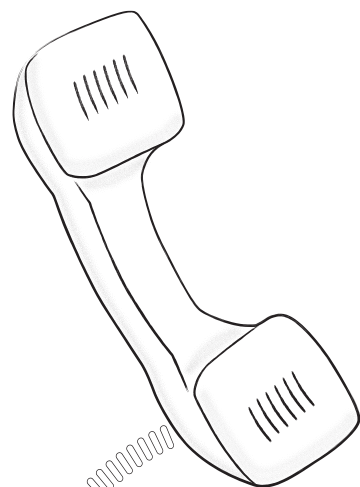
F R E D
SNYDER

QUALITY CONTROL LINE INSPECTOR 39 YEARS

Newmar is more than a place to make a living. We do everything we can to deliver our customers with a superior-quality coach because we take pride in what we do. But it goes beyond that.

We share our lives with each other, and we truly care about one another. Even our vendors enjoy it when they're here because they know things are going to be done right. It's a good feeling being a part of a group that really cares.



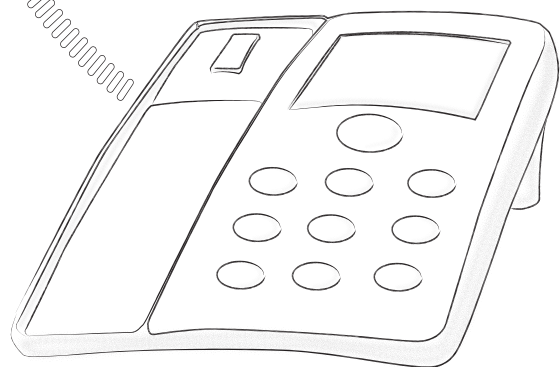


HERE
FOR
YOU

Today

& Tomorrow

Many RV manufacturers are more than willing to sell you a motorhome, tack on some hollow warranty protection, and send you on your way. Not here.



Brand Specialists:

King Aire: Craig Garl - 4.5 years | **Essex:** Josh Mitchell - 2 years | **London Aire:** Rick Drinkwine - 3 years
Mountain Aire: Mike Bianchini - 4.5 years | **New Aire:** Craig Garl - 4.5 years & Mike Bianchini - 4.5 years
Dutch Star: Spencer Standley - 3.5 years & Carl Snyder - 14 years | **Ventana/LE:** Branden Mckinnies - 2 years & Erica Miller - 2 years | **Canyon Star:** Bruce Bordner - 2.5 years | **Bay Star/Sport:** Steve Moser - 4 years

At Newmar, we pair every customer with a dedicated Brand Specialist. Someone with expert knowledge of your exact coach, who is committed to providing you with seamless owner service from the day you take delivery of your new home on wheels. And should you need assistance down the road, your Brand Specialist will be there, ready and able to provide you with the help you deserve.

TO LEARN MORE, WE SPOKE WITH CRAIG GARL, KING AIRE BRAND SPECIALIST FOR THE PAST FIVE YEARS.

As a Brand Specialist, do you help customers before or after the purchase process?

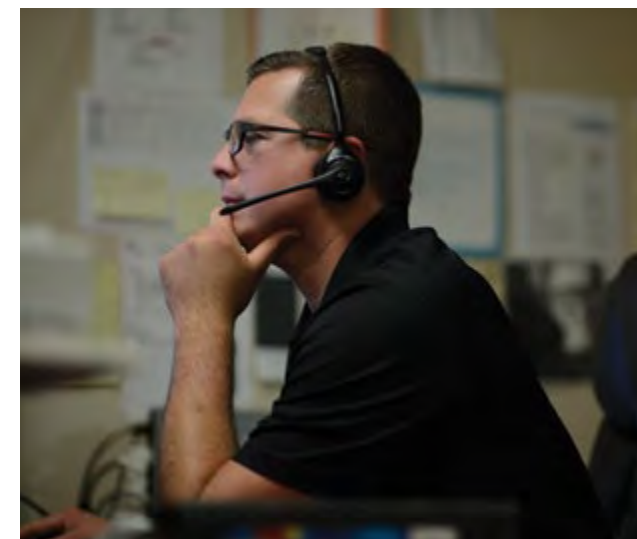
While I do my best to answer any product inquiries thoroughly, Newmar has a fantastic sales team that is better equipped to assist before the purchase. It's my job to provide post-purchase customer service that is absolutely seamless.

How would you describe your role as a Brand Specialist?

There are many different responsibilities associated with my role. These include: Answering any and all owner questions by phone or via email. Providing telephone support five days a week, with emergency support available after hours and on weekends. Helping my owners find the right service center while scheduling the necessary appointments. Working with dealers and suppliers to ensure warranty claims are fully addressed as quickly as possible. Maintaining face-to-face relationships with my owners if and when they visit Nappanee.

How were you able to learn everything there is to know about the King Aire?

While I have been fortunate to learn from many veteran customer service professionals over the years, Newmar is very focused on educating its employees, and provides online product training in addition to a weeklong "service school" every two years.



What led you to your role as a Brand Specialist?

I began as a Service Technician, which gave me the opportunity to learn the ins and outs of our products, including the King Aire. One day, a job listing appeared on our bulletin board for

a role with the Newmar Customer Service department. Although I loved working on our coaches, I jumped at the chance to work directly with our customers. I'm glad I did.

What is your favorite memory involving one of your owners?

I have a particular couple that I meet with regularly who for many years have enjoyed playing the card game Gin Rummy against one another. Every time I see them, they update me on who has been winning as of late, complete with a logbook containing all of their scores. It's led to some great conversations.

What would you say is the most rewarding part of being a Newmar Brand Specialist?

Being a Brand Specialist gives me the opportunity to stand by our owners during their time of need. I work hard to help each of them know they are not just a number to us, they are a part of the Newmar family. The privilege I have to serve others and establish relationships with our owners is a prize all on its own.

**ON MY THIRD ONE,
SOMETHING HAS TO BE
RIGHT! LOVE MY NEWMAR.**

DAVID C.

*Love the
company.
Great
leaders and
a wonderful
product.*

Terry S.

**OUR PERFECT
MATCH IS A
VENTANA LE
3709. WE HAVE
LIVED IN IT
FOR 6 MONTHS
NOW WHILE
TRAVELING FROM
COAST TO COAST
AND IT TRULY IS
INCREDIBLE!**

ROBERT W.

**NEWMAR RIDES AND DRIVES LIKE NOTHING
I'VE EVER DRIVEN. THAT'S WHY I LIKE MINE.**

JIM G.

THANK YOU FOR MAKING SUCH
A GREAT PRODUCT! WE ENJOY
OUR DUTCH STAR. PLEASE STAY
FAMILY-OWNED AND CONTINUE
TO BUILD THE BEST VERSUS
CORPORATE SHORTCUTS.
CONGRATS ON 56 YOU
DESERVE IT!

KEVIN H.

**NEWMAR IS
THE BEST
BRAND
AROUND.**

TOM K.

SUCH AN AWESOME PLACE
WITH GREAT PEOPLE.
THE SERVICE STAFF IS
WONDERFUL AND SPECIAL
KUDOS TO OUR SERVICE
GUY, PAUL. YOU PEOPLE
ROCK. THANK YOU!

NIKI H.

**WE LOVE OUR NEWMAR AND PLAN ON KEEPING
IT FOR YEARS TO COME!**

BEVERLY A.

WE APPRECIATE THE
DEDICATION TO EXCELLENCE
IN BUILDING QUALITY MOTOR
HOMES. WE ENJOY LIVING IN
OUR MOUNTAIN AIRE, AND
SHARING WITH OTHERS THAT
NEWMAR IS AT THE TOP OF THE
LIST!

JUDY S.

**GREAT
COMPANY,
GREAT
PRODUCT.**

KAREN M.

ON OUR 2ND NEWMAR
CLASS A. HAD MANY
DIFFERENT BRANDS.
NEWMAR OFFERS THE
BEST FIT & FINISH AND
CUSTOMER CARE, HANDS
DOWN.

CHUCK G.

**JUST BOUGHT OUR FIRST
COACH. AFTER SEEING
THE NEWMAR LINE WE
WERE SOLD. QUALITY IS
AMAZING.**

KIM C.

**WHAT A CLASSY
COMPANY NEWMAR
IS. I'M PROUD TO BE
AN ESSEX OWNER.**

RONALD F.

*Thanks for
your dedication
to quality!*

Wayne S.

our PARTNERS

NEWMAR QUALITY BEGINS WITH THE COMPANY WE KEEP

Newmar only works with suppliers dedicated to providing our customers with unrivaled quality, comfort, and convenience. Best-in-class performance from names you can trust. At Newmar, that's our difference, and our promise.

BASF

The coatings division of BASF is a global expert in the development and production of innovative and sustainable OEM and refinish coatings. Coatings by BASF – solutions beyond your imagination.

FLEXSTEEL

Flexsteel Recreation offers innovative furniture designed for a life that rarely sits still. Comfortable and space-saving, Flexsteel furniture ensures your RV is always ready for dining, sleeping, or hosting guests.

FREIGHTLINER CUSTOM CHASSIS

Freightliner Custom Chassis are renowned for their exceptional ride, excellent maneuverability, advanced chassis technology, and nationwide 24/7 factory-direct support.

INDUSTRIAL FINISHES

Industrial Finishes has supported RV manufacturers for over four decades. The Industrial Finishes paint process delivers uncompromising quality, providing your coach with a true Masterpiece™ finish.

SONY

Beautifully designed Sony TVs & Blu-ray players deliver an immersive picture and true-to-life sound. Revolutionize every aspect of your home entertainment experience with Sony.

SPARTAN MOTORS

An American company with over 30 years of experience designing and manufacturing the premier motorhome chassis, which deliver superior performance, exceptional safety ratings, and industry-leading technology.



Taking delivery of your Newmar motorhome is an exciting experience, especially when you consider all of the innovative features, appliances, and technology found inside each and every model we build.

To help familiarize you with all that your new coach has to offer, we've created an exclusive VIP

Delivery program, enabling you to get to know your Newmar's features through one-on-one attention from an experienced Newmar technician. By the time you leave the factory, you will be adept at operating your brand new motorhome.

To learn more, call 1.800.731.8300.

ALWAYS MOVING FORWARD



When you prioritize innovation over imitation, big things happen. That's why the Newmar product team utilizes owner feedback to develop customer-driven breakthroughs that help you get more from the great outdoors. For 2018, Newmar is proud to present the newly redesigned Essex and Bay Star models, as well as introduce the revolutionary New Aire, a 33-foot diesel coach packed full of top-tier luxury appointments.

2018 BAY STAR / BAY STAR SPORT

Restyled and fully reimagined, Bay Star and Bay Star Sport combine useful technology and a long list of standard features with superior craftsmanship that exceeds what you will find in any other gas coach on the road today.



HIGHLIGHTS

- Custom-tuned JBL® cockpit audio system
- Rearview monitor with sound
- Available sofa that turns into bunk beds
- Hand-glazed wood cabinetry
- Two available Wi-Fi access solutions

FLOOR PLANS

15 floor plans, from 27 to 35 feet in length

CHASSIS

Ford® F-53

2018 NEW AIRE

Looking for the latest and greatest luxury, safety, and technology features in a sub-40-foot package? New Aire delivers everything you want and more, including a car-like driving experience no other Class A diesel pusher can match.

HIGHLIGHTS

- Modern cockpit with dual touchscreen monitors
- Standard Wi-Fi booster
- Polished porcelain tile flooring
- Full hardwood cabinetry
- RoadWatch™ safety package from Freightliner®

FLOOR PLANS

Two floor plans, both 33 feet in length

CHASSIS

Freightliner® XCS

2018 ESSEX

Just as it did when it was first introduced in 2003, the reinvented 2018 Essex resets the standard by which today's modern luxury coaches are measured, boasting residential amenities never before seen in a Class A motorhome.

HIGHLIGHTS

- Intuitive cockpit with dual touchscreen monitors
- Heated Ultraleather™ captain's chairs
- Bose® SoundTouch 300 soundbar
- Appliances from Fisher & Paykel®, Delta®, and GE®
- 605-horsepower Cummins® X15 diesel engine

FLOOR PLANS

Seven floor plans, all 45 feet in length

CHASSIS

Freightliner® SL or Spartan® K3, both with tag axle



JOURNEY WITH CONFIDENCE

More than a quarter-century ago, Newmar became the first motorhome builder to offer power slideouts. A few years later, we debuted our patented Comfort Drive™ steering system, an innovation that makes piloting a Class A motorhome feel as effortless as driving a modern-day car. Today, we're focused on working with our partners and suppliers to make living the RV dream safer than ever before.

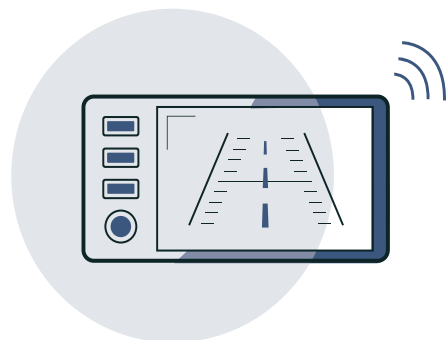
As a result, each of the following safety technologies is available on select 2018 Newmar models.



SIDE-VIEW CAMERAS

Displayed on the same in-dash color monitor as your rearview camera, side-view cameras are a big help when parking and navigating turns, and can be accessed on demand.

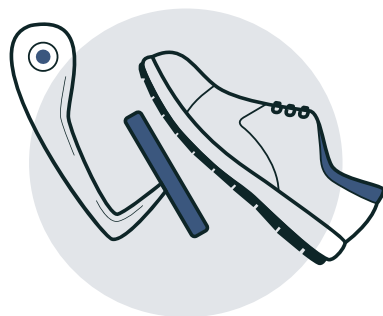
*Standard on: 2018 diesel and luxury models
Available on: 2018 gas models*



REARVIEW CAMERAS WITH SOUND

All of our coaches house in-dash color rearview monitors that not only let you see what's behind you, but hear anyone gathered nearby thanks to standard audio.

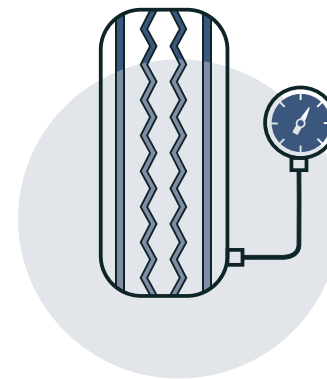
Standard on: All 2018 Newmar Models



ELECTRONIC STABILITY CONTROL

In the event you're forced to make a sudden evasive steering maneuver, electronic stability control uses selective braking technology to help your coach maintain composure.

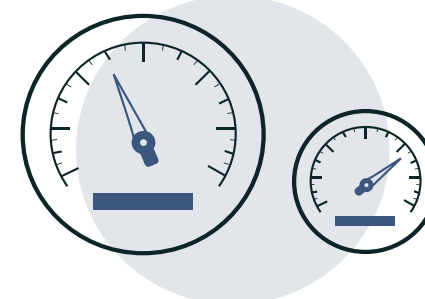
Standard on: 2018 luxury models



TIRE-PRESSURE CONTROL

Because of the weight of most modern coaches, maintaining the correct amount of air pressure in each of your tires is essential to preserving your motorhome's roadworthiness.

Optional on: 2018 Essex and King Aire



ADAPTIVE CRUISE WITH COLLISION MITIGATION

Adaptive cruise slows your coach if it becomes too close to the vehicle in front, and collision mitigation alerts you of a potential rear-end collision while automatically applying the brakes.

Available on: 2018 luxury models



LANE-DEPARTURE WARNING SYSTEM

If your 2018 King Aire starts to drift from its lane and you haven't activated a turn signal, this system will provide you with both visual and auditory warnings.

Standard on: 2018 King Aire

NEWGLE – THE NEWMAR KNOWLEDGEBASE

BY CHRISTY HARROLD, COMMUNICATIONS EDITOR

When you own an RV, there's a lot to learn. Whether it has to do with your chassis, appliances, electronics, plumbing, or electrical systems, taking delivery of a modern motorhome can seem a bit overwhelming at first.

Fortunately, Newgle makes everything you need to know about your coach available 24/7 via your computer, tablet, or even your smartphone.

As a Newmar owner, Newgle gives you access to a library of information related to your coach's specific model and year.

Troubleshooting tips are just a click or tap away, along with user guides, FAQs, care and maintenance guidelines, installation instructions, product manuals, training videos, product and warranty registration documents, and more.

In fact, Newgle consists of more than a dozen categories and over 100 sub-categories. There are item-specific links that connect you directly to the manufacturer of the items inside your coach, as well as an abundance of how-to articles.

Newgle uses graphics, photos, and videos to make learning about your coach easy. Quickly find the location of your inverter, watch a video about operating your leveling jacks, or read the warnings and cautions that accompany the bed lift in your Canyon Star toy hauler – it's all inside!



THE BENEFITS

The biggest perk? Newgle is constantly evolving and growing, so you can be sure that you are always getting the most up-to-date information available, both from Newmar and our suppliers.

Newmar coaches are built to last, and we want to ensure that owners of older coaches (dating back to the 1996 model year) have access to original documentation, as well as new articles that pertain to their RV. As technology improves and changes, the task of keeping up can prove to be difficult and

time-consuming. That's where Newgle comes in!

In the last three years, more than 10,000 hours have been spent on research alone. Because of this, you no longer have to look for that long-lost owner's guide to know how to reset the clock on your microwave. No more scouring the internet looking for proper care and cleaning instructions for your Flexsteel® sofa. In fact, having to call customer service may become a thing of the past!

And don't forget to try the Newgle search bar. It is available on every page, making it possible for you to initiate a search using a product name, manufacturer, model number, Newmar part number, or just a simple keyword.

HOW TO SIGN UP:

To register for an account, visit newgle.newmarcorp.com, and click the link entitled "Coach Owner - Newgle Access Request." From there, we will verify your information and set up an account just for you!

access FOR ALL

While automakers are just beginning to offer in-car Wi-Fi capabilities, every Newmar motorhome is now available with your choice of two separate Wi-Fi access solutions. So go ahead – work remotely, stay connected with family and friends, or just sit back and stream your favorite movies and shows.

Now, the convenience of in-home Wi-Fi can be enjoyed from inside any 2018 Newmar coach.



WINEGARD® CONNECT™

Connect all of your devices while you travel with Winegard ConnectT, which maximizes and extends available Wi-Fi signals and delivers fast, reliable nationwide 4G LTE coverage. With Winegard ConnectT, you and your family can enjoy uninterrupted internet access wherever you are!

Using a powerful amplifier and three high-performance external antennas, Winegard ConnectT increases Wi-Fi range while providing advanced access protection in the form of a double firewall and DoS attack prevention.

Opt for 4G LTE coverage and choose between one of several plans offering between 1 and 20 gigabytes of data. Either way, you get a secure personal connection you can count on.

WIFIRANGER SKYPRO & SKY3

Simple and secure, the WiFiRanger SkyPro and Sky3 lets you combine multiple internet sources, including Wi-Fi hotspots and cellular data, to connect your entire network of devices while dramatically improving both the strength and speed of your Wi-Fi access in the process.

WiFiRanger SkyPro and Sky3 minimizes data consumption by prioritizing (and boosting) the signal strength of publicly available Wi-Fi for a speedy and reliable connection.

What's more, WiFiRanger SkyPro and Sky3 provides secure, encrypted network access, firewall protection, and SafeSurf,™ which automatically encrypts your data, even if you're connected to a public Wi-Fi network.



05

National Park NEWCOMERS

While we're busy celebrating our 50-year anniversary, the U.S. National Park Service just recognized its first century of existence in 2016. Attached to that milestone are countless memories of family vacations and shared discovery, as the Parks have played host to well over 300 million visitors since Yellowstone – the nation's first National Park – was established in 1872.

And while you've probably visited Yellowstone and a few others along the way, you might not know about the five most recent additions to the National Park System, spanning from South Carolina to California, with a pair of states in between.

CONTACT:
South Rim Visitor Center
9800 Highway 347 | Montrose, CO – 81401
970.641.2337

01

BLACK CANYON OF THE GUNNISON (1999) - Colorado

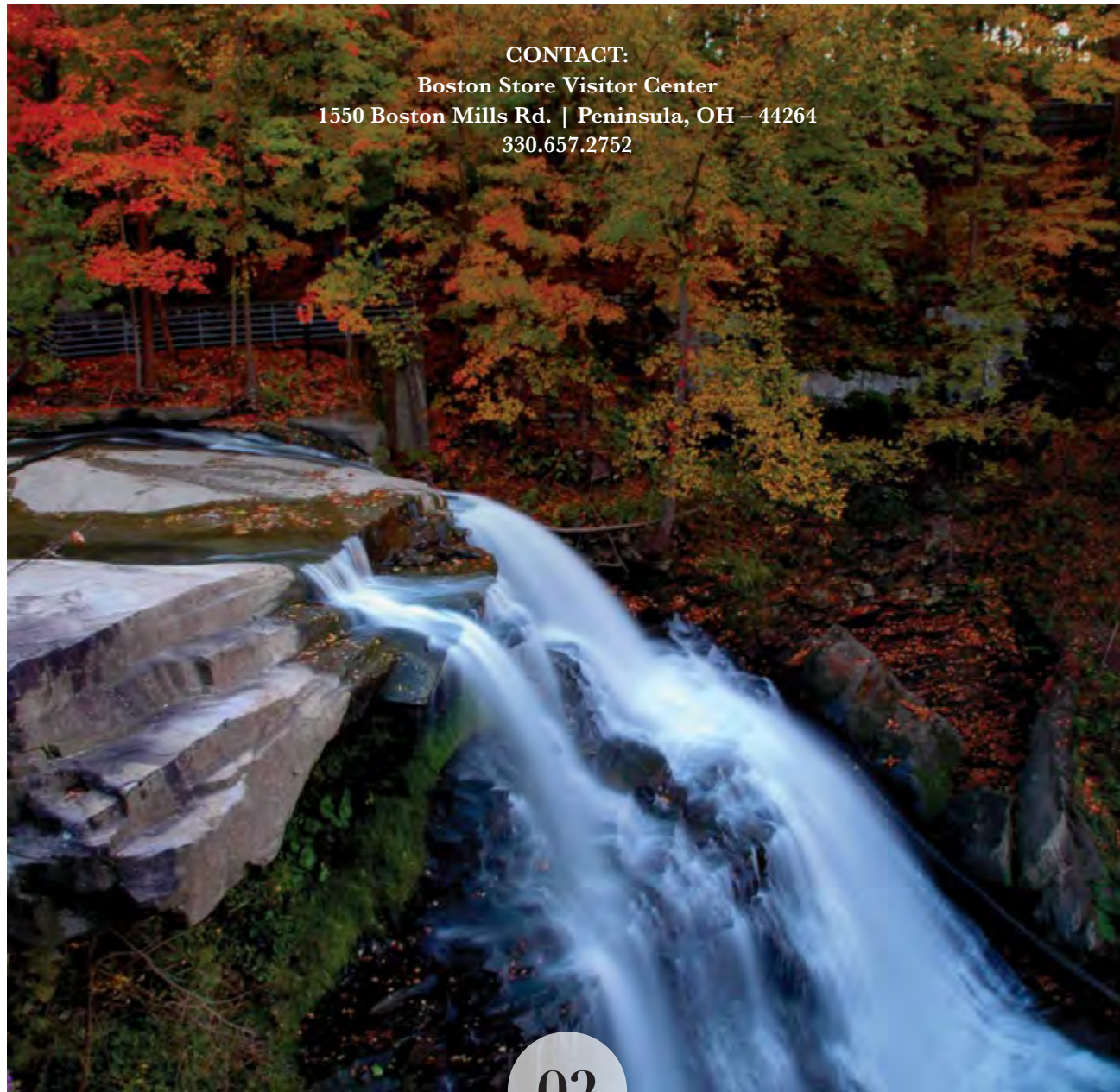
Known to some as “Colorado’s Grand Canyon,” Black Canyon of the Gunnison National Park is made up of some of the world’s oldest exposed rock – Precambrian walls that date back nearly two billion years. The result: unforgettable hiking, breathtaking scenery, and “Gold Medal” fishing, all of which represents the best of Colorado’s raw beauty.

ACTIVITIES:

- Hiking for all abilities
- Scenic drive routes
- Fishing
- Kayaking
- Rock climbing

NEED TO KNOW:

Open: Year-round
Entrance fee: \$15 per vehicle, per week
Park campground(s): +35' RVs not recommended
Nearby RV resort: Black Canyon RV Park (970.249.1147)
Closest major city: Denver (264 miles)



CONTACT:
 Boston Store Visitor Center
 1550 Boston Mills Rd. | Peninsula, OH – 44264
 330.657.2752

02

CUYAHOGA VALLEY (2000)
Ohio

Tucked away beneath the hustle & bustle of both Cleveland and Akron, Cuyahoga Valley National Park is a testament to the diverse landscape found in the Buckeye State. Lush, colorful forests, rolling hills, shaded river banks, and classic farmlands are all accessible via more than 125 miles of hiking trails, as is an award-winning concert venue, Blossom Music Center.

ACTIVITIES

- Scenic train rides
- Ohio & Erie Towpath Trail
- Golfing
- Canoeing and kayaking
- Hiking and biking

NEED TO KNOW

Open: Year-round
 Entrance fee: None
 Park campground(s): No overnight RV parking
 Nearby RV resort: Woodside Lake Park (866.241.0492)
 Closest major city: Akron (18 miles), Cleveland (22 miles)



CONTACT:
 100 National Park Road | Hopkins, SC – 29061
 803.776.4396

03

CONGAREE (2003)
South Carolina

Before harvesting took its toll, floodplain forests dominated the landscape of the southeastern U.S. Today, Congaree National Park exists to preserve the region's largest remaining collection of bottomland hardwood forest, which is home to some of the oldest and tallest trees in the South. Trees that offer a tranquil retreat from the commotion of our modern world.

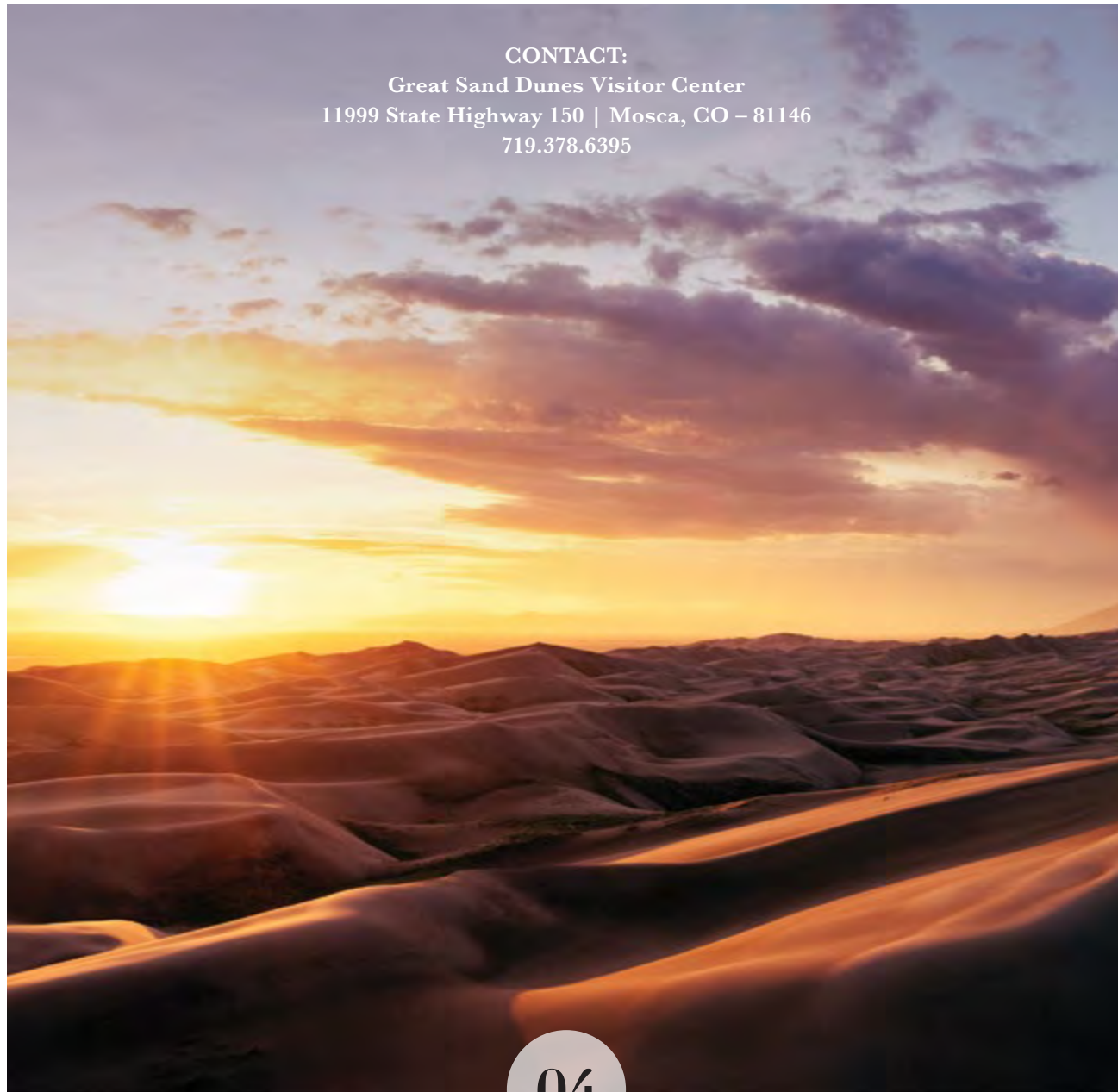
ACTIVITIES

- Witness several “Champion” trees
- Canoe and paddle trails
- Boardwalk hiking trail
- Ranger-led programs every Saturday
- Fishing and birdwatching

NEED TO KNOW

Open: Year-round
 Entrance fee: None
 Park campground(s): No overnight RV parking
 Nearby RV resort: Barnyard RV Park (803.957.1238)
 Closest major city: Columbia (15 miles)

CONTACT:
Great Sand Dunes Visitor Center
11999 State Highway 150 | Mosca, CO – 81146
719.378.6395



04

GREAT SAND DUNES (2004)
Colorado

Featuring the tallest dunes in North America, Great Sand Dunes National Park may just be the world's greatest (and largest) fun-filled sandbox. Grab a sled and slide down dunes that tower several hundred feet in the air, go stargazing after dark, or take a splash at family-friendly Medano Creek. Just be sure and get a photo in front of the spectacular Rocky Mountain backdrop.

ACTIVITIES

- Sand sledding and boarding
- Hiking and backpacking
- Fishing and hunting
- Horseback riding
- 4WD-only Medano Pass Rd.

NEED TO KNOW

Open: Year-round
Entrance fee: \$15 per vehicle, per week
Park campground(s): +35' RVs not recommended
Nearby RV resort: Base Camp Campground (719.589.2938)
Closest major city: Santa Fe (184 miles)

CONTACT:
Pinnacles Visitor Center
5000 Highway 146 | Paicines, CA – 95043
831.389.4486



05

PINNACLES (2013)
California

As America's newest national park, Pinnacles is named for its towering rock spires. The result of a volcanic eruption that occurred 23 million years ago, these steeple-like formations challenge climbers, inspire visitors, and provide stomping grounds for thousands of wildlife species. And don't forget to explore the park's two systems of talus caves, formed by rocks the size of small buildings.

ACTIVITIES

- Hiking for all abilities
- Rock climbing
- Birdwatching
- Cave exploration
- Family-friendly camping

NEED TO KNOW

Open: Year-round
Entrance fee: \$15 per vehicle, per week
Park campground(s): RVs welcome
Nearby RV resort: Yanks RV Resort (855.926.5778)
Closest major city: San Jose (78 miles)

RV BUYING ADVICE:
SHOULD YOU LISTEN?

BY KERENSA & BRANDON OF RV TO FREEDOM



Visit us at RVtoFreedom.com where you can learn more about full-time RVing, and join the community at RVtoFreedomGroup.com.

“Buy the biggest RV you can afford!” “You won’t be comfortable in anything under 40 feet!” “Buy your last RV first!” There is a lot of advice online about how to purchase an RV. Visit any internet forum or Facebook group and ask people what they think, and you are bound to hear at least one of the above statements. We sure have. And since they are repeated so often by so many, you start to interpret them as absolute truths. But are they? Can these blanket statements apply to all RVers, and would they apply to us?

FIRST-TIME FULL-TIMERS

When we started researching RVs for our full-time adventure, we were moving up from a pop-up camper to a motorhome. We went to RV shows, scoured RV forums and groups for info, and talked to everyone we could. Even though our little pop-up was the catalyst for our desire to live on the road, we thought we would need much more space. And after hearing people talk about the large floor plans they had, the smaller RVs we looked at started to look less and less appealing.

After all, in addition to the living and sleeping space most RVers need, we also wanted a dedicated work area. As we listened to all of the various recommendations, we started looking to go big. We ended up with a 40-ft. diesel pusher with four slideouts. It housed an ideal spot for our desk, and had plenty of storage space for our scuba diving gear and other belongings.

THE RUB

At first, our new RV suited us just fine. We were in the South with full hookups and had plenty of room for our 40-ft. coach. But as time went on, it started to feel a little large. Don’t get me wrong, the space was great whenever we had friends over, during which the gathering would inevitably end up in our rig with our dual slides. But for day-to-day living, it was more than we needed.

We talked a couple of times about trading it in, but always decided to stay with the RV we knew. Unfortunately, things came to a head in Colorado, when we found that our motorhome was too large for several of the parks we wanted to visit. On top of that, we couldn’t reach the off-the-grid camping spots we wanted to explore. We had already

traded in our small car for a 4x4 vehicle at the beginning of our Colorado stay, which made us yearn for a smaller RV that wouldn’t restrict where we could visit.

Then, our last stop in Durango had us in a private campground while our friends were all boondocking just outside of town in their smaller RVs. That was it. We needed a smaller rig.

ANOTHER TRY

During our second RV shopping experience, the advice we took was mainly our own. We identified the length we wanted – 28 to 33 feet – and knew what would make us comfortable. Having been on the road for almost two years, we understood what worked for us in terms of size and layout.

Many of our RVing friends had been to Alaska that summer in gas motorhomes, and that made us feel confident that a gas RV would work for us, too. So we ended up with a 30-ft. Newmar Bay Star with two slideouts.

Did we have to get rid of some belongings to make it all fit? Yes. Did we need any of it? Truthfully, no. People ask if we feel like we’re living in tight quarters with 10 feet less at our disposal, but it’s just the opposite. Our Bay Star feels roomy and luxurious inside, and it’s lighter and more nimble than our old diesel coach.



We fit in spots within smaller state parks and feel more comfortable boondocking. We even added solar panels to the roof because we felt confident in our new coach and how it met our needs, and knew leaving the grid would grant us maximum freedom. Our Bay Star just fits us.

DOES COMMON RV BUYING ADVICE EVER APPLY?

What about that advice? Should you buy the biggest diesel pusher that you can? Sure, if that makes sense for your lifestyle. And when we bought our first motorhome, we didn’t know what worked for us, at least not yet. It took getting out there, living on the road, and experiencing different situations to truly find our way.

We know others who have found their first RV to be the wrong fit. One family we met switched from a fifth-wheel to a smaller travel trailer. Some friends gave up their fifth-wheel and chose a motorhome instead. Others we know still have their first RV, but readily admit they would be happier in something else knowing what they know now.

So what’s our advice to prospective RV buyers? Do your homework and examine all of the ways you may want to camp to see where you might fall. Find an RV that doesn’t blow your budget, so that you can get out there and experience all that the RV lifestyle has to offer. And while there will always be exceptions, we all don’t need the biggest, baddest RV on the planet. We need the RV that is best for us.



JOIN US ON FACEBOOK

Now that we’ve been out here living the life for a while and learning lessons the hard way, we decided to create something we wish we had when we started. The RV to Freedom - Learning to Live in an RV Facebook group (RVtofreedomgroup.com) exists to help others achieve the RV dream and enjoy the road with thousands of other full-time RVers.

We also offer an online course that prospective full-timers can take to learn the ins and outs of life on the road. The course is designed to help you cut through the noise and make sure you learn what you need to know to smoothly transition to life as a full-time RVer.

FOOD STORAGE CONTAINER

Avoid spills while keeping your pet's food supply fresh and free of pests with a portable storage container that you can place just about anywhere.

Our pick: Vittles Vault Outback 25 - \$18.99 - vittlesvault.com



COLLAPSIBLE DOG BOWL

Does your dog enjoy leaving your RV and hitting the trails? If so, portable hydration by way of a collapsible dog bowl is a must, and most fold and store with ease. *Our pick: The Quencher™ from Ruffwear® \$14.95 - ruffwear.com*



ROLLING WITH CATS AND DOGS

Newmar owners love their pets. If you're someone who enjoys bringing your fur baby (or babies) along for the ride, check out this quick list of our favorite road-friendly pet products. These wag-tastic items make travel with your dog (or cat) safer, cleaner, and a whole lot easier.



TRAVEL HARNESS

If a crate isn't an option for your canine companion, a travel harness is a great way to help your pet avoid injury in the event of an accident. *Our pick: Sleepypod® Clickit Sport - \$69.99 - sleepypod.com*

SOFT-SIDED TRAVEL CARRIER

Keep your favorite four-legged travel mate contained while your coach is in motion with a portable travel carrier that includes ample ventilation.

Our pick: Frontgate Soft-Sided Crate Starting at \$89.50 - frontgate.com



CANINE MEDICAL KIT

If your dog loves to run around outdoors and accompany you on hikes, a canine medical kit is a necessity, and can help remove ticks, thorns, and more. *Our pick: ADS Trail Dog first aid kit - \$25 - rei.com*



RV Resorts Guide

ONLY FROM NEWMAR

Now in its third year of digital publication, the RV Resorts Guide is your free, mobile-friendly passport to many of the best RV resorts and campgrounds in North America, as submitted by RVers from coast to coast. For 2018, some repeat favorites join several new arrivals, from lavish oceanfront paradises to family-friendly escapes set in the heart of Mother Nature.

WANT TO SEE THE REST?

View the entire 2018 RV Resorts Guide free on your computer, tablet, or smartphone - just visit NewmarCorp.com and tap FREE RESOURCES.

NEW ARRIVAL:

HEARTHSTONE GROVE - Michigan

While you may think of Naples, Florida, or Laguna Beach, California, when you think "coastal resort towns," Petoskey, Michigan, is full of surprises, the most pleasant of which is Hearthstone Grove, a critically acclaimed luxury resort located on the banks of Little Traverse Bay.

HIGHLIGHTS

Full-size clubhouse theater
Cooking classes with local chefs
Resort-style pool
Stone-laid hearth fireplaces
Experienced guest services staff

NEED TO KNOW

Minimum stay: 1 night
RV nightly rate: \$39-149
Availability: Year round
Standard hookups: Full

ADDRESS

2400 US 31 North
Petoskey, MI 49770
1.888.476.8388
hearthstonegrove.com



the 2018
LINEUP

Select Your GETAWAY COACH

At Newmar, we know the brightest futures are realized by those willing to blaze a new trail. We're dedicated to providing you with an unrivaled ownership experience, and that starts with guiding you to the coach that fits you best. Each of our eleven coaches is uniquely designed and engineered to help you live the RV lifestyle to the absolute fullest. Find yours.

Photo by Kerensa & Brandon of RV to Freedom





BAY STAR SPORT

gas motor coach

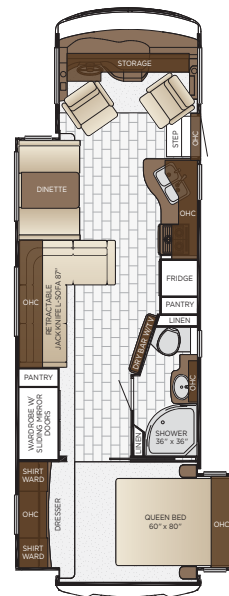


IMAGE ABOVE
Mustang Interior/Exterior
Floor Plan 3307 (pictured right)

IMAGE LEFT A
a. Furniture/Fabric b. Carpet c. Counter Top

IMAGE LEFT B
Astoria Glazed Maple Cabinetry

Redesigned for 2018, Bay Star Sport combines unexpected extras with unmatched Newmar quality. Inside, an all-new instrument panel houses a USB outlet, JBL® cockpit audio, and a rearview monitor. There's even an available Rand McNally® navigation system when you opt for the six-inch Xite® monitor.



BAY STAR

gas motor coach

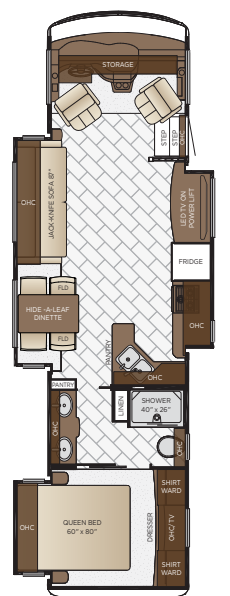


IMAGE ABOVE
Whitecap Interior/Exterior
Floor Plan 3414 (pictured right)

IMAGE LEFT A
a. Furniture/Fabric b. Carpet c. Counter Top

IMAGE LEFT B
Calypso Glazed Maple Cabinetry

Completely redesigned, the all-new Bay Star is for those who love choice. Want a full bath-and-a-half? Choose 3403. Bringing the whole crew? 3124, 3401, and 3414 can be had with a couch that turns into bunk beds. Bay Star is even available with an outdoor kitchen when you select 3009, 3414, 3518, or 3532.





CANYON STAR

gas motor coach

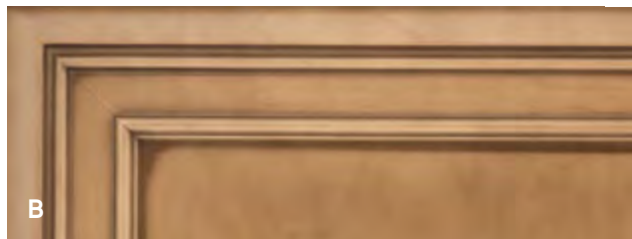
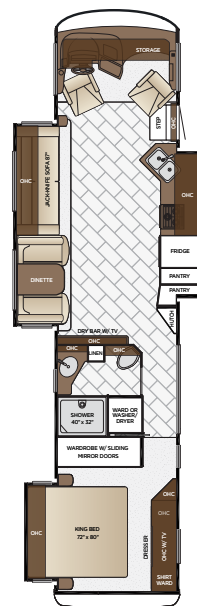


IMAGE ABOVE
Excalibur Interior/Exterior
Floor Plan 3918 (pictured right)

IMAGE LEFT A
a. Furniture/Fabric b. Flooring c. Carpet
d. Counter Top

IMAGE LEFT B
Verona Glazed Maple Cabinetry

As the industry's most versatile (and luxurious) gas coach, Canyon Star now offers a rear patio floor plan in addition to wheelchair-accessible, toy hauler, and storage shed options. Built on a 26,000-lb. Ford® F-53 chassis, Canyon Star is topped by a power side awning and fit with side-hinged baggage doors.



VENTANA LE

diesel motor coach

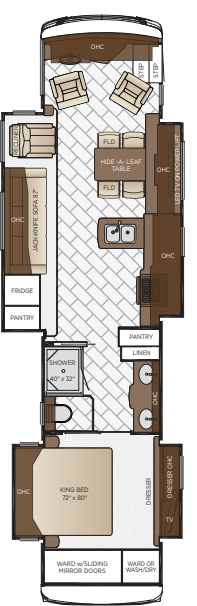


IMAGE ABOVE
Armory Interior/Exterior
Floor Plan 4048 (pictured right)

IMAGE LEFT A
a. Furniture/Fabric b. Flooring c. Carpet
d. Counter Top

IMAGE LEFT B
Sienna Glazed Maple Cabinetry

Ventana LE is everything you want in a modern-day motorhome and so much more. Built atop a Freightliner® XCR chassis with V-Ride® rear suspension, Ventana LE provides a quieter, more stable ride with help from our patented STAR Foundation, along with effortless steering thanks to Comfort Drive™.





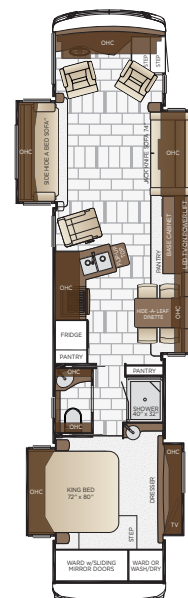
VENTANA *diesel motor coach*

IMAGE ABOVE
Lagoon Interior/Exterior
Floor Plan 4308 (pictured right)

IMAGE LEFT A
a. Furniture/Fabric b. Carpet c. Flooring
d. Counter Top

IMAGE LEFT B
Bermuda Glazed Maple Cabinetry

With 14 floor plans available from 34 to 43 feet, and standard features that include a Bose® Solo 5 Bluetooth®-compatible soundbar and all-new porcelain tile flooring, Ventana is what you want, just the way you want it. New for 2018, Ventana now lets you choose from two available in-coach Wi-Fi solutions.



DUTCH STAR *diesel motor coach*

IMAGE ABOVE
Cobblestone Interior/Exterior
Floor Plan 4362 (pictured right)

IMAGE LEFT A
a. Furniture/Fabric b. Flooring c. Counter Top

IMAGE LEFT B
Carmel Glazed Cherry High Gloss Cabinetry

Revered by travelers and critics alike, the iconic Dutch Star is the best-selling coach in the Newmar lineup four years running. Fit with an even longer list of luxury, entertainment, and technology features for 2018, 40' to 43' Dutch Star models are built on your choice of a Freightliner® or Spartan® tag-axle chassis.





NEW AIRE *diesel motor coach*

IMAGE ABOVE
Moonbeam Interior/Exterior
Floor Plan 3343 (pictured right)

IMAGE LEFT A
a. Furniture/Fabric b. Flooring c. Counter Top

IMAGE LEFT B
Sable Maple High Gloss Cabinetry

Measuring a mere 33 feet in length, New Aire is a different kind of motorhome, housing lavish amenities like porcelain tile, hardwood cabinetry, and Wi-Fi connectivity. Built on a Freightliner® chassis equipped with RoadWatch™ safety technology, New Aire is the premium coach with tailored proportions.



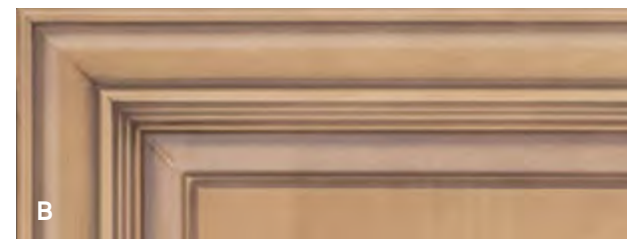
MOUNTAIN AIRE *luxury motor coach*

IMAGE ABOVE
Paloma Interior/Exterior
Floor Plan 4537 (pictured right)

IMAGE LEFT A
a. Furniture/Fabric b. Flooring c. Counter Top

IMAGE LEFT B
Wicker Glazed Maple High Gloss Cabinetry

The legendary Mountain Aire is miles ahead of anything else in its class, with tech that includes a Bose® SoundTouch® 300 soundbar and an in-coach Wi-Fi booster. For 2018, an all-new 40-foot floor plan design is available (4047), and electronic stability control is standard. Adaptive cruise control is also an option.





LONDON AIRE

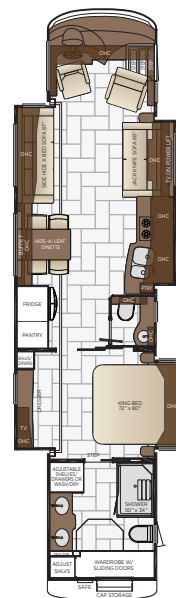
luxury motor coach

IMAGE ABOVE
Stratus Interior/Exterior
Floor Plan 4531 (pictured right)

IMAGE LEFT A
a. Furniture/Fabric b. Flooring c. Counter Top

IMAGE LEFT B
Bermuda Glazed Maple High Gloss Cabinetry

Powered by a new 605-horsepower Cummins® X15 diesel engine and loaded with cutting-edge luxury, safety, and technology features like auto-locking baggage doors and electronic stability control, every London Aire is hand-built to deliver to you the kind of uncompromising quality only a Newmar can deliver.



ESSEX

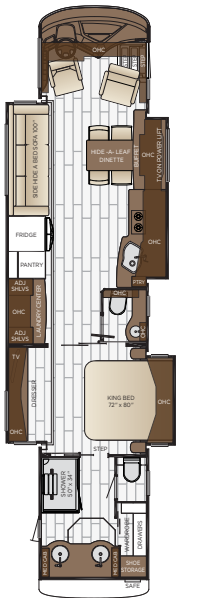
luxury motor coach

IMAGE ABOVE
Calabria Interior/Exterior
Floor Plan 4536 (pictured right)

IMAGE LEFT A
a. Furniture/Fabric b. Flooring c. Counter Top

IMAGE LEFT B
Pearl Glazed Maple High Gloss Cabinetry

The first motor coach to make true residential luxury an over-the-road reality, Essex has received a thorough makeover for 2018, beginning with a cockpit that features dual touchscreen monitors, Rand McNally® navigation, and a pair of newly designed heated Ultraleather™ captain's chairs.





KING AIRE

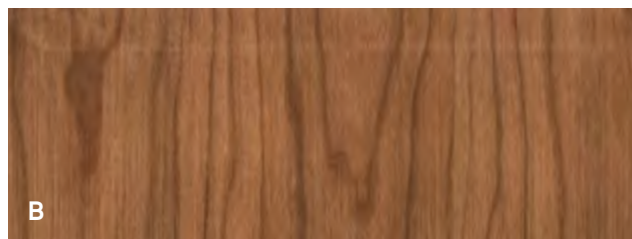
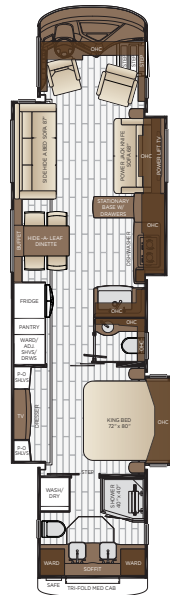
luxury motor coach

IMAGE ABOVE
Ashford Interior/Exterior
Floor Plan 4534 (pictured right)

IMAGE LEFT A
a. Furniture/Fabric b. Flooring c. Counter Top

IMAGE LEFT B
Ginger Glazed Cherry Ultra High
Gloss Cabinetry

Representing the pinnacle of over-the-road luxury travel, King Aire combines world-beating performance and comfort with leading-edge safety features like a lane-departure warning system, electronic stability control, tire-pressure monitoring, and available adaptive cruise control with collision mitigation technology.



Length: 33'



Smaller PACKAGE

INTRODUCING THE 2018 NEW AIRE

With a length of just 33 feet and amenities like porcelain tile floors, hardwood cabinetry, and standard Wi-Fi connectivity, New Aire is the premium coach with tailored proportions.

See more at MeetNewAire.com





NEVER MASS PRODUCED, ALWAYS
HANDCRAFTED

At Newmar, our 2018 lineup continues a half-century tradition of building motor coaches by hand, one at a time, with help from the dedicated people of Nappanee, Indiana. Individuals to whom superior craftsmanship is not a goal, but a way of life. It's why we say when you know the Newmar difference, you know our people.

See all 11 of our 2018 models at NewmarCoaches.com



**REDESIGNED
2018 BAY STAR**



**ALL-NEW
2018 NEW AIRE**



**REINVENTED
2018 ESSEX**

